

# Examples of a good product sheet

WELCOME AccorHotels UK

**A STORE SHOP**  
ALL YOU NEED IN ONE GO

supplier (1) Search for a product, a reference

MY ACCOUNT  
Accor H.

MY LISTS


MY CART

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Home > New Tea Time Strawberry Tart X 24

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**New Tea Time Strawberry Tart X 24** ✓ In Stock

Ref. AC1839416 | Ref. seller TFLSTR02024 | Offer SKU TFLSTR02024

Strawberries on a layer of crème patisserie in a sweet pastry case

**Packaging**

- ✓ Sold by 1 Cardboard Box of 20 Parts
- Quantity selected: 1 Cardboard Box - 20 Parts

Sold by [Destiny Foods](#)

- ✓ Minimum order 75 £
- ✓ Price per Part: £0.91
- ✓ Price per Cardboard Box: £18.25

Order before **12:00 pm** to be delivered on **29/10/2020** at the earliest

**18.25 EXCL. TAX** **GBP**

**Price for 1 Cardboard Box**

V.A.T 0%

Quantity of 1 Cardboard Box items:

1 **Add to cart**

Add to a list

# Examples of a good product sheet



Main menu > Lungo Origin Guatemala Nespresso Capsules 50 pcs

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## Lungo Origin Guatemala Nespresso Capsules 50 pcs

Ref. AC2181529 | Ref. seller 8886.81 | Offer SKU 8886.81

**Brand : NESPRESSO**

THE POWER OF SILK Lungo Origin Guatemala is a blend of washed Arabica and fine Robustas from Guatemala. Disarming by ...

[Show description](#)

### Packing

- ✓ Sold by 1 Box or 50 Unit
- Selected quantity: 1 Box - 50 Unit

Sold by [Nespresso NL](#)

- ✓ Price per Unit: € 0.35
- ✓ Price per Box: € 17.56

✓ In stock

**17.56 EXCL. VAT**

**EUR**

**Price for 1 Box**


VAT 9%

Quantity of 1 Box of items:

1



**Add to cart**

 Add to order list

1 File (s) |

# Examples of a good product sheet – further details

## Description

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### PRODUCT CODES

- Ean code 3271560005553

↓ DOWNLOAD

technical\_data\_sheet.pdf

### DESCRIPTION

Produced in Auvergne, Saint Nectaire is a creamy cheese with a delicate nutty taste. It can be eaten as is, but also as a gratin, sauce, or even a burger.

### CHARACTERISTICS

- Packaging unit: Kilo
- Packaging: 1.7500
- Sales coefficient: 1.0000
- Sales Unit: Piece
- Data sheet: <https://produits-davigel.com/file/product/66af5ff5-f519-11e8-8d5c-0a7462e38089>
- Allergens: milk
- Storage temperature: cool
- Allergen-free products: no

# Your current product sheet



All suppliers



Search for a product, a reference



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MY CART



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Home > Coca-Cola Original Taste - 24 x 500 ml

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## Coca-Cola Original Taste - 24 x 500 ml

Ref. AC2083984 | Ref. seller 36337 | Offer SKU 36337

Coca-Cola Original Taste - 24 x 500 ml

Sold by [Bidfood UK](#)

- ✓ Minimum order 75.00 £
- ✓ Price per Case: £22.07

✓ In Stock

**22.07** EXCL. TAX

GBP

Price for 1 Case

V.A.T 20%

Quantity of 1 Case items:

1



Add to cart

Add to a list

# How your product sheet should look



Home > Coca-Cola Original Taste - 24 x 500 ml

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## Coca-Cola Original Taste - 24 x 500 ml

✓ In Stock

Ref. AC2083984 | Ref. seller 36337 | Offer SKU 36337

### Brand : Coca-Cola

The word 'Coca-Cola' is thought to be the second most widely understood word in the world after 'OK!' With it's roots dating ba...

[See description](#)

### Packaging

- ✓ Sold by 1 Case of 24 Bottles
- Quantity selected: 1 Case - 24 Bottles

### Sold by [Bidfood UK](#)

- ✓ Minimum order 75.00 €
- ✓ Price per Bottle: ~~XXX~~
- ✓ Price per Case: £22.07

**22.07** EXCL. TAX

GBP

Price for 1 Case

V.A.T 20%

Quantity of 1 Case items:

1



Add to cart

Add to a list

# Accor add brand recommendations to product sheets

Home > Coca-Cola Original Taste - 24 x 500 ml

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LES ESSENTIELS



## Coca-Cola Original Taste - 24 x 500 ml

✓ In Stock

Ref. AC2083984 | Ref. seller 36337 | Offer SKU 36337

### Brand : Coca-Cola

The word 'Coca-Cola' is thought to be the second most widely understood word in the world after 'OK!' With its roots dating ba...

[See description](#)

### Packaging

- ✓ Sold by 1 Case of 24 Bottles
- > Quantity selected: 1 Case - 24 Bottles

Sold by **Bidfood UK**

- ✓ Minimum order 75.00 E
- ✓ Price per Bottle: 1
- ✓ Price per Case: £22.07

**22.07** EXCL. TAX

GBP

Price for 1 Case


V.A.T 20%

Quantity of 1 Case items:

1



Add to cart

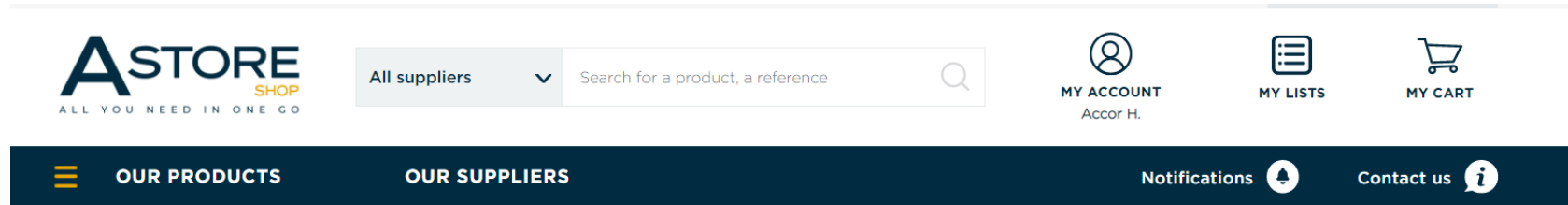
 Add to a list

RECOMMEND FOR

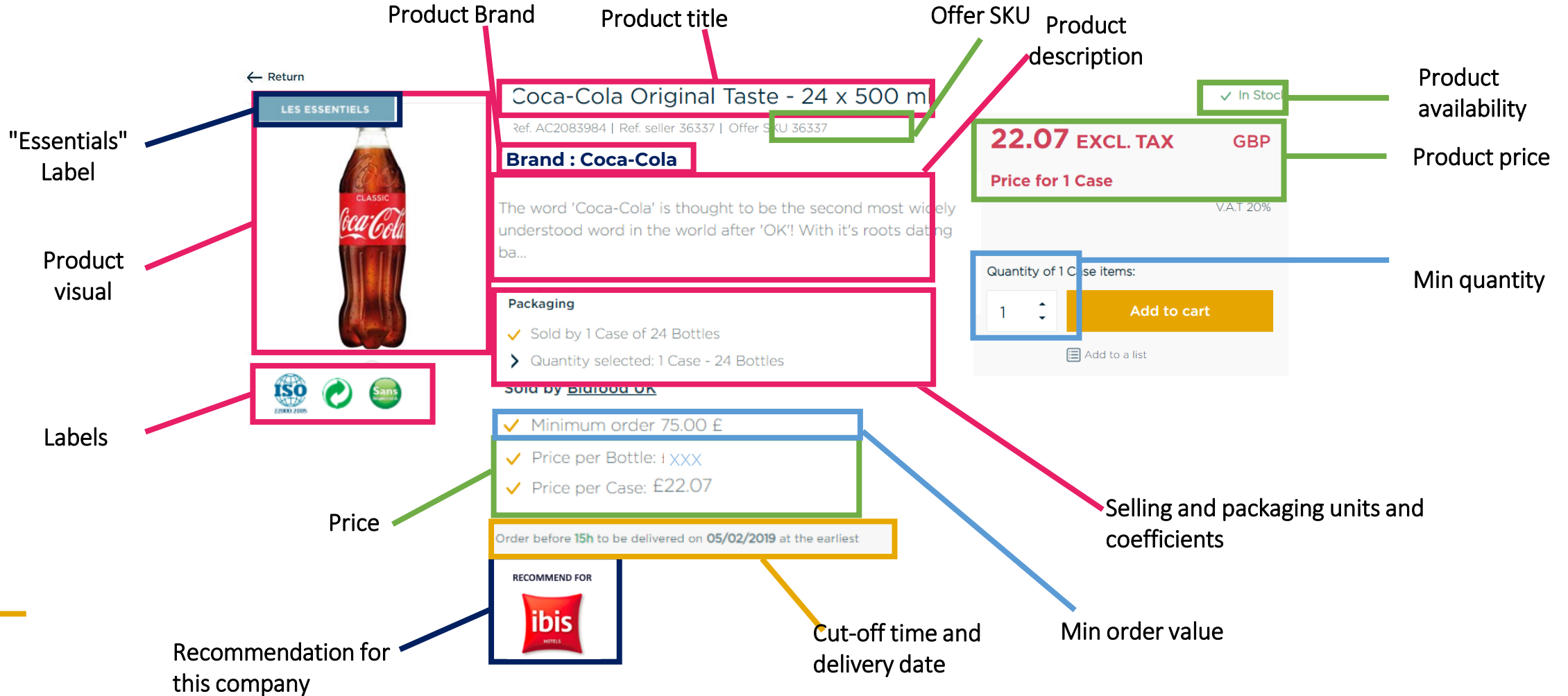


# Product page Components of a product sheet

- Product file
- Offer file
- Supplier Page info
- Delivery Calendar
- Managed by Accor



Home > Coca-Cola Original Taste - 24 x 500 ml



# Product page Components of a product sheet

- Product file
- Offer file
- Supplier Page info
- Delivery Calendar
- Managed by Accor

The screenshot shows a product page for 'New Tea Time Strawberry Tart X 24' on the 'ASTORE SHOP' website. The page is annotated with several components highlighted by colored boxes and labels:

- Product title:** 'New Tea Time Strawberry Tart X 24' (pink box)
- Offer SKU:** 'TFLSTRO2024' (green box)
- Product description:** 'Strawberries on a layer of crème patisserie in a sweet pastry case' (pink box)
- Product availability:** 'In Stock' (green box)
- Product price:** '18.25 EXCL. TAX GBP' (green box)
- Price:** 'Price for 1 Cardboard Box' (green box)
- Min quantity:** 'Quantity of 1 Cardboard Box items: 1' (blue box)
- Min order value:** 'Minimum order 75 £' (blue box)
- Selling and packaging units and coefficients:** 'Sold by 1 Cardboard Box of 20 Parts' (blue box)
- Cut-off time and delivery date:** 'Order before 15h to be delivered on 05/02/2019 at the earliest' (orange box)
- Recommendation for this company:** 'ibis HOTELS' (dark blue box)
- Labels:** 'ISO 22000 2005' and 'Sans OGM' (pink box)
- Product visual:** Image of the strawberry tart (pink box)
- 'Essentials' Label:** 'LES ESSENTIELS' (dark blue box)

Additional page elements include a search bar, navigation menu, and a legend in the top right corner.



# Product page Components of a product sheet

- Product file
- Offer file
- Supplier Page info
- Delivery Calendar
- Managed by Accor

The screenshot shows a product page for 'Coca-Cola Original Taste - 24 x 500 ml'. The page is annotated with red boxes and lines pointing to various components:

- Product Brand:** Points to the 'Coca-Cola' brand name in the product title and the 'Brand : Coca-Cola' section.
- Product title:** Points to the main product title 'Coca-Cola Original Taste - 24 x 500 ml'.
- Product description:** Points to the descriptive text: 'The word 'Coca-Cola' is thought to be the second most widely understood word in the world after 'OK!' With it's roots dating ba...'
- Product visual:** Points to the image of the Coca-Cola bottle.
- Selling and packaging units and coefficients:** Points to the 'Packaging' section, which includes 'Sold by 1 Case of 24 Bottles' and 'Quantity selected: 1 Case - 24 Bottles'.

Other visible elements on the page include the 'ASTORE SHOP' logo, a search bar, navigation menus, a price of '22.07 EXCL. TAX GBP', and an 'Add to cart' button.

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# Coca-Cola Original Taste - 24 x 500 ml

✓ In Stock

Ref. AC2083984 | Ref. seller 36337 | Offer SKU 36337

## Brand : Coca-Cola

The word 'Coca-Cola' is thought to be the second most widely understood word in the world after 'OK!' With it's roots dating ba...

[See description](#)

### Packaging

- ✓ Sold by 1 Case of 24 Bottles
- > Quantity selected: 1 Case - 24 Bottles

Sold by **Bidfood.UK**

- ✓ Minimum order 75.00 €
- ✗ Price per Bottle: 1
- ✓ Price per Case: £22.07

**22.07 EXCL. TAX**

GBP

Price for 1 Case

V.A.T 20%

Quantity of 1 Case items:

1



Add to cart

Add to a list

Column F: Selling Coefficient

Column G: Selling UNIT

Column H: Packaging Coefficient

Column I: Packaging Unit

← Return

# Moving Mountains Burger 20x113.5g

Ref. AC1149437 | Ref. seller 45195 | Offer SKU 45195

Moving Mountains Burger 20x113.5g



## Packaging

✓ Sold by 20 Cases of 113.5 Packs

> Quantity selected: 20 Cases - 2270 Packs

## Sold by Bidfood Test

✓ Price per Pack: £0.01

✓ Price per Case: £1.54

Column F: Selling Coefficient

Column G: Selling UNIT

Column H: Packaging Coefficient

Column I: Packaging Unit

Selling Coefficient and Packaging Coefficient can only be numeric – no symbols or text

Selling unit and Packaging unit must be one of the predefined values in the reference data (with the exact typology)

Column F: Selling Coefficient

Column G: Selling UNIT

Column H: Packaging Coefficient

Column I: Packaging Unit

To date, we have two different price displays:

1. The Main Price: Corresponds to the article sold as a whole. And therefore to the pair “selling” and “selling unit”
2. The price in relation to a packaging unit: dependant on the packaging unit entered by the suppliers.

Product Name	Selling Coefficient	Selling Unit	Packaging Coefficient	Packaging unit	Capacity	Capacity Unit	Price
1 tray of 10 steaks of 0.28kilo per steak	10	Piece	0.28	Kilo			56.00
1 crate of tomatoes – 5 kilos	1	crate	5	kilo			7.50
1 box of 42 avocados	1	box	42	units			34.44
1 case of 10 boxes of 20 cans	10	box	20	Can	33	centiliter	25.00
Don Perignon case of 6 bottles x 75cl	1	Crate	6	bottle	75	centiliter	450.00
Don Perignon case of 6 bottles x 75cl	6	bottle	75	centiliter			450.00

An example for the tray of 10 steaks of 0.28kilo with a price of £20 per kilo:

Product Name	Selling Coefficient	Selling Unit	Packaging Coefficient	Packaging unit	Capacity	Capacity Unit	Price
1 tray of 10 steaks of 0.28 kilo/steak	10	Piece	0.28	Kilo			56.00

Associated product sheet:

Here The price displayed is the price compared to the unit of packaging  
 In our example the price displayed is the price per kilo, calculated as indicated.  
 N.B the calculation does not appear on the site.

Here The price displayed is the price compared to the selling unit  
 In our example the price displayed is the price per piece, calculated as indicated.  
 N.B the calculation does not appear on the site.

The supplier must fill in the price in the offer file in relation to the whole selling coefficient & selling unit.  
 In this example £56 is the price for 10 pieces

**1 Tray of 10 steaks of 0.28 kilo**

Tender angus beef steaks sourced locally from Scotland

**Packaging**  
 ✓ Sold by 10 Piece of 0.28 kilo

Sold by **Bidfood UK**

✓ Minimum order 75.00 £  
 ✓ Price per Packaging unit = Price / ( selling coefficient X packaging coefficient)  
 ✓ Price per Selling Unit = Price / Selling Coefficient

Sold by **Bidfood UK**

✓ Minimum order 75.00 £  
 ✓ Price pe Kilo = 56 / (10 x 0.28) = £20  
 ✓ Price per Piece = 56 / 10 = £5.60

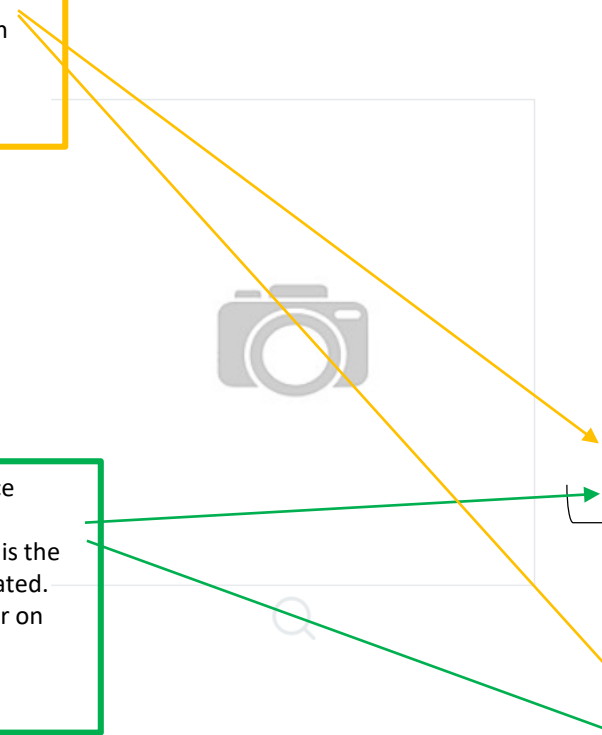
✓ In Stock

**£56.00** EXCL. TAX GBP

V.A.T 20%

Quantity of 1 Case items:

1



An example for one case of 6 bottles of 75cl if the wish is to display the price per bottle along side the selling coefficient and unit.

Product Name	Selling Coefficient	Selling Unit	Packaging Coefficient	Packaging unit	Capacity	Capacity Unit	Price
Don Perignon 1 case of 6 bottles of 0.75l	1	Case	6	Bottles	0.75	litre	450.00

Fill in simply for extra information

The supplier must fill in the price in the offer file in relation to the whole selling coefficient & selling unit. In this example £450 is the price for 1 whole case

Associated product sheet:

Here The price displayed is the price compared to the unit of packaging  
In our example the price displayed is the price per bottle, calculated as indicated.  
N.B the calculation does not appear on the site.



**Don Perignon – 1 case x6x0.75l**

✓ In Stock

**£450.00** EXCL. TAX GBP

V.A.T 20%

Quantity of 1 Case items:

1

Luxury Champagne with refreshing strawberry hints for

**Packaging**

✓ Sold by 1 Case of 6 Bottles

Sold by **Bidfood UK**

✓ Minimum order 75.00 £

✓ Price per Packaging unit = Price / ( selling coefficient X packaging coefficient)

✓ Price per Selling Unit = Price / Selling Coefficient

Sold by **Bidfood UK**

✓ Minimum order 75.00 £

✓ Price pe Bottle = 450 / (1 x 6) = £75

✓ Price per Case = 450 / 1 = £450

Here The price displayed is the price compared to the selling unit  
In our example the price displayed is the price per case, calculated as indicated.  
N.B the calculation does not appear on the site.

An example for one case of 6 bottles of 75cl if the wish is to display the price per bottle along side the selling coefficient and unit.

Product Name	Selling Coefficient	Selling Unit	Packaging Coefficient	Packaging unit	Capacity	Capacity Unit	Price
Don Perignon 1 case of 6 bottles of 0.75 liters	6	Bottles	0.75	Litre	0.75	litre	450.00

Fill in simply for extra information

The supplier must fill in the price in the offer file in relation to the whole selling coefficient & selling unit. In this example £450 is the price for 6 Bottles

### Associated product sheet:

Here The price displayed is the price compared to the unit of packaging  
In our example the price displayed is the price per liter, calculated as indicated.  
N.B the calculation does not appear on the site.

## Don Perignon – 1 case x6x0.75l

Luxury Champagne with refreshing strawberry hints for

### Packaging

✓ Sold by 1 Case of 6 Bottles

Sold by [Bidfood UK](#)

✓ Minimum order 75.00 £

✓ Price per Packaging unit = Price / (selling coefficient X packaging coefficient)

✓ Price per Selling Unit = Price / Selling Coefficient

Sold by [Bidfood UK](#)

✓ Minimum order 75.00 £

✓ Price pe Liter = 450 / (6 x 0.75) = £100

✓ Price per Bottle = 450 / 6 = £75.00

✓ In Stock

£450.00 EXCL. TAX GBP

V.A.T 20%

Quantity of 1 Case items:

1

Here The price displayed is the price compared to the selling unit  
In our example the price displayed is the price per bottle, calculated as indicated.  
N.B the calculation does not appear on the site.